



## 38.04.02 MANAGEMENT (MANAGEMENT AND PRODUCTION ENGINEERING)

**General Locations** Southern Federal University

**All Locations** Taganrog, Russia

**Duration** 2 years

**Portfolio Application Deadline** March, 2023 – June, 2023

**All Languages** English

**Study Type** Campus / Distant

**Pace** Full-time

**Head of the program: Pavel Pavlov**, Doctor of Economics, Doctor of Law, Professor of the Institute of Management in Economic, Ecological and Social Systems (SFedU)

*The best way to enroll is to participate in the portfolio competition.*

*This way is highly recommended.*

*You are requested to present*

1. Motivation letter.

Motivational letter should disclose the reasons for choosing this master's program and the goals that the applicant sets for himself/herself when studying for this master's program. The recommended size of a cover letter is 1-2 pages.

Criteria of evaluation for a motivational letter:

- **Topics:** «Why do I want to study at Southern Federal University?» ;
- expectation of the goals and expected learning outcomes in the magistracy, plans for scientific activities carried out during training, CV (brief description of life and professional skills);
- justification of the choice of the Southern Federal University as a place of study;
- substantiation of the choice of a master's program and its connection with current or future professional (research) activities, a link to an open repository with previous project or projects.

2. Essay. Essay requirements: No less than 2 pages of the A4 format. Margins: left - 30 mm, right, top, bottom - 20 mm. Font - Times New Roman, 14 pt., line space 1.5.

**TOPIC:** «Role of the Leader in international corporate management in XXI century» .

3. Documents confirming scientific and professional achievements of the applicant (certificates, diplomas, letters of recommendation).

4. Language proficiency certificate: IELTS 5.0-6.0, TOEFL (iBT) 57 – 86 (online version); TOEFL (PBT) 487 – 566 (paper version); Cambridge Tests PET Preliminary.

If you do not score the required number of points (40), you still have an opportunity to enter the university by taking entrance examinations in August, 2023.

## Program Description

**Main goal:** transfer to students theoretical knowledge and practical experience enabling them to work on foreign markets, develop and introduce into practice small, medium and large companies strategic aspects in the field of international trade, cooperation, investment and financial activities, evaluate the activities of enterprises using the examples of leading international and Russian companies.

The educational program belongs to the **priority areas of master's programs:**

- orientation to the **strategic guidelines of the University;**
- focus on mastering the **professions of the future;**
- ability to work **in international markets**

## Advantages

- implementation of the program in English
- mastering the professions of the future
- practical orientation
- modern learning outcomes;
- participation in academic mobility programs, summer and winter schools

## Career prospects

Specialists in the field of Management and production engineering are in demand in Russia and abroad, as evidenced by leading aggregator sites and sites for searching for career preferences. Graduates of the master's program will be able to work of various sectors of the economy: in state corporations and institutions; be the owner of your own business; work in the field of science and education; in intergovernmental, state and municipal organizations and authorities as:

- development director;
- head of a manufacturing enterprise;
- head of the international department;
- manager of cross-cultural communication at enterprises

## Key competencies of graduates

- systems thinking,
- intersectoral communication,
- project management,
- multilingualism and multiculturalism,
- participation in the development and implementation of a strategy for international development and cooperation of organizations of various forms of ownership and legal form;
- skills of critical evaluation of the proposed options for management decisions in the field of international business

## Basic modules

### 1<sup>st</sup> semester

- Modern Management Technologies
- Methodology of scientific
- Managerial Economy
- Legal regulation of the economy
- Foreign Language for Professional Communication
- Production Practice (Scientific Research)
- Integrated Management Systems
- Project Management and Change Management

### 2<sup>nd</sup> semester

- International business
- Foreign Language for Professional Communication
- International Business Negotiations
- Placement (Introductory Placement)
- Production Practice (Scientific Research)
- Project activity module
- Fundamentals of Production Management
- Logistics and Quality Management

### 3<sup>rd</sup> semester

- Decision making methods
- International Strategic Management
- Knowledge-based economy
- EU-Russia-Asia Political Cooperation and Prospects of Relations
- Production Practice (Practice by professional activity profile)
- Financial Management

### 4<sup>th</sup> semester

- Production Practice (Technological (project-technological practice))
- Production Practice (Externship)
- Preparation for the Defense Procedure and Defense of the Final Qualifying Work



## Academics



**Tatiana Vladimirovna Korsakova**  
Course Director



**Pavel Vladimirovich Pavlov**  
Pavlov Doctor of Sciences Institute Director/Institute of Management in Economic, Ecological and Social Systems



**Elena Konstantinovna Zashchitina**  
Candidate of Sciences Assistant Professor/Institute of Management in Economic, Ecological and Social Systems



**Elena Lvovna Makarova**  
Candidate of Sciences Associate Professor/Institute of Management in Economic, Ecological and Social Systems



**Aleksey Yurievich Lozovoy**  
Candidate of Sciences Associate Professor/Institute of Management in Economic, Ecological and Social Systems



**Tatiana Vladimirovna Alesinskaya**  
**Candidate of Sciences Associate Professor**  
Institute of Management in Economic, Ecological and Social Systems



**Sebastian Bakalarchik**  
Professor (Lodz University of Technology, Poland)



**Alexey Valentinovich Bakulev**  
Candidate of Sciences Associate Professor (National Research University Higher School of Economics, HSE)